SALES AND RETAIL

From positions like retail assistant, managers and business development staff, employment is set to grow in this exciting and interactive sector. Our expert and industry-experienced teachers will show you how you can make the most of these opportunities.

“In the course I learned new skills and gained a lot of confidence. The information was really relevant and it’s given me the experience and knowledge I need to work in retail.”

COURTNEY, CERTIFICATE III IN RETAIL

IS IT RIGHT FOR YOU?

- Do you enjoy working with people?
- Do you have good communication skills?
- Are you motivated and dependable?
- Are you friendly?

COURSES WE OFFER INCLUDE:

- Retail Management
- Retail Services
- Business Sales
- Visual Merchandising
- Customer Engagement
- Leadership

CAREER OPPORTUNITIES

- Retail Manager
- Business Development Manager
- Supply and Distribution Manager
- Visual Merchandiser
- Retail Buyer
- Sales Executive
- Retail Supervisor
- Sales Assistant

BASIC SKILLS TO TOPNOTCH CAREERS

- Certificate III in Retail Management (SIR30216)
- Certificate IV in Retail Management (SIR40316)
- Diploma of Retail Leadership (SIR50116)

- Store Supervisor, Shift Manager, Buyer, Retail Supervisor, Merchandise Coordinator or Sales Supervisor
- Store or Department Manager, Retail or Sales Manager, Merchandise Manager or Sales Representative
- Team Leader, Supervisor or Store Manager

TAFE NSW Bachelor of Business (HE20514)

Take your career to a higher level. This Degree allows you to finetune commerce and management skills to your sector.
## SALES AND RETAIL

### COURSE QUALIFICATION CODE

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COURSE ALSO DELIVERED ONLINE AT [TAFEDIGITAL.EDU.AU](http://TAFEDIGITAL.EDU.AU)

THERE ARE 130 TAFE NSW LOCATIONS AROUND THE STATE – VISIT [TAFENSW.EDU.AU](http://TAFENSW.EDU.AU) TO SEE WHERE YOUR COURSE IS OFFERED.

### WHY CHOOSE TAFE NSW?

- **Strong industry connections.** Affiliations with retail giants such as David Jones, Myer, Mimco, Freedom, Ikea, Witchery and Country Road.

- **Opens career doors.** Specialist qualifications and our strong industry networks, mean many work placements lead students into full-time jobs.

- **Study to suit you.** Flexible course delivery is available for many courses: full-time, part-time, or online so you can fit study around your commitments and lifestyle.

- **Global prospects.** Gain technical knowledge, creative-thinking and specialised skills that are highly sought after by employers around the world. International study tours mean you may also have the opportunity to travel as part of your course.

### BE SKILLED WITH SHORT COURSES

We have a huge range of short courses, including Statements of Attainment, that can give you everything from basic foundations to advanced specialised career skills. These are always being developed and updated, so explore [TAFENSW.EDU.AU/SHORT](http://TAFENSW.EDU.AU/SHORT) for the latest.

ENROL TODAY

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