

# SALES AND RETAIL



From positions like retail assistant, managers and business development staff, employment is set to grow in this exciting and interactive sector. Our expert and industry-experienced teachers will show you how you can make the most of these opportunities.

**“In the course I learned new skills and gained a lot of confidence. The information was really relevant and it’s given me the experience and knowledge I need to work in retail.”**

COURTNEY, CERTIFICATE III IN RETAIL

## IS IT RIGHT FOR YOU?

- Do you enjoy working with people?
- Do you have good communication skills?
- Are you motivated and dependable?
- Are you friendly?

## COURSES WE OFFER INCLUDE:

- Retail Management
- Retail Services
- Business Sales
- Visual Merchandising
- Customer Engagement
- Leadership

## CAREER OPPORTUNITIES

- Retail Manager
- Business Development Manager
- Supply and Distribution Manager
- Visual Merchandiser
- Retail Buyer
- Sales Executive
- Retail Supervisor
- Sales Assistant

## BASIC SKILLS TO TOPNOTCH CAREERS

Certificate III in Retail (SIR30216)

Certificate IV in Retail Management (SIR40316)

Diploma of Retail Leadership (SIR50116)

Store Supervisor, Shift Manager, Buyer, Retail Supervisor, Merchandise Coordinator or Sales Supervisor

Store or Department Manager, Retail or Sales Manager, Merchandise Manager or Sales Representative

Team Leader, Supervisor or Store Manager

## TAFE NSW Bachelor of Business (HE20514)

Take your career to a higher level.

This Degree allows you to finetune commerce and management skills to your sector.

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COURSE	QUALIFICATION	CODE
Retail Leadership	Diploma	SIR50116
Visual Merchandising	Diploma	SIR50217
Business Sales	Certificate IV	BSB40615
Customer Engagement	Certificate IV	BSB40315
	Certificate III	BSB30215
	Certificate II	BSB20215
Retail Management	Certificate IV	SIR40316
Retail	Certificate III	SIR30216
Retail Services	Certificate II	SIR20216
	Certificate I	SIR10116



COURSE ALSO DELIVERED ONLINE AT [TAFEDIGITAL.EDU.AU](http://TAFEDIGITAL.EDU.AU)

THERE ARE 130 TAFE NSW LOCATIONS AROUND THE STATE - VISIT [TAFENSW.EDU.AU](http://TAFENSW.EDU.AU) TO SEE WHERE YOUR COURSE IS OFFERED.

## WHY CHOOSE TAFE NSW?



**Strong industry connections.** Affiliations with retail giants such as David Jones, Myer, Mimco, Freedom, Ikea, Witchery and Country Road.



**Opens career doors.** Specialist qualifications and our strong industry networks, mean many work placements lead students into full-time jobs.



**Study to suit you.** Flexible course delivery is available for many courses: full-time, part-time, or online so you can fit study around your commitments and lifestyle.



**Global prospects.** Gain technical knowledge, creative-thinking and specialised skills that are highly sought after by employers around the world. International study tours mean you may also have the opportunity to travel as part of your course.

## ENROL TODAY

[TAFENSW.EDU.AU](http://TAFENSW.EDU.AU) OR 131 601

## BE SKILLED WITH SHORT COURSES

We have a huge range of short courses, including Statements of Attainment, that can give you everything from basic foundations to advanced specialised career skills. These are always being developed and updated, so explore [TAFENSW.EDU.AU/SHORT](http://TAFENSW.EDU.AU/SHORT) for the latest.