



**CAREERS
SNAPSHOT**
HEALTH AND FITNESS

Which occupations in this industry are likely to have the **largest employment growth** over the next three years?

Which **TAFE NSW courses** are popular for people looking to get into these job roles and how much can you **earn**?

NUMBER	CAREER	JOB ADS	AVERAGE SALARY AND COURSES
1	<p>NURSING SUPPORT WORKER</p>	<p>50</p> <p>Job ads posted in last 6 months (NSW)</p>	<p>\$46,930</p> <p>AVERAGE SALARY</p> <hr/> <p>CIII in Health Services Assistance (HLT33115) CIII in Individual Support (CHC33015)</p> <p>COURSES</p>
2	<p>FITNESS INSTRUCTOR</p>	<p>230</p> <p>Job ads posted in last 6 months (NSW)</p>	<p>\$44,060*</p> <p>AVERAGE SALARY</p> <hr/> <p>CIII in Fitness (SIS30315) CIV in Fitness (SIS40215)</p> <p>COURSES</p>
3	<p>MASSAGE THERAPIST</p>	<p>115</p> <p>Job ads posted in last 6 months (NSW)</p>	<p>\$53,280*</p> <p>AVERAGE SALARY</p> <hr/> <p>CIV in Massage Therapy (HLT42015) Diploma of Remedial Massage (HLT52015)</p> <p>COURSES</p>
4	<p>DENTAL ASSISTANT</p>	<p>160</p> <p>Job ads posted in last 6 months (NSW)</p>	<p>\$46,560</p> <p>AVERAGE SALARY</p> <hr/> <p>CIII in Dental Assisting (HLT35015) CIV in Dental Assisting (HLT45015)</p> <p>COURSES</p>
5	<p>HEALTH PRACTICE MANAGER</p>	<p>100</p> <p>Job ads posted in last 6 months (NSW)</p>	<p>\$62,570</p> <p>AVERAGE SALARY</p> <hr/> <p>CIV in Health Administration (HLT47315) Diploma of Practice Management (HLT57715)</p> <p>COURSES</p>

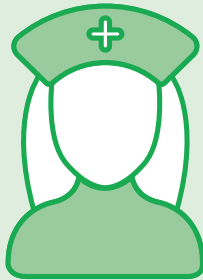
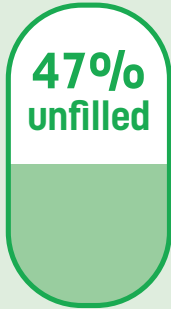
- | | | |
|-----------------------------|----------------------------------|-----------------------------------|
| 6. PERSONAL CARE ASSISTANT | 10. SWIMMING COACH OR INSTRUCTOR | 13. MEDICAL LABORATORY TECHNICIAN |
| 7. PHARMACY SALES ASSISTANT | 11. PATHOLOGY COLLECTOR | 14. HOSPITAL ORDERLY |
| 8. MEDICAL RECEPTIONIST | 12. ENROLLED NURSE | 15. NATURAL REMEDY CONSULTANT |
| 9. AMBULANCE OFFICER | | |

*Average salaries for fitness instructor and massage therapist have been sourced from PayScale and are current as at 20 October 2018.

NSW SKILLS SHORTAGE



PORTION OF ADVERTISED JOBS FILLED AND UNFILLED



ENROLLED NURSES

Driven by a growing and ageing population, there is very high demand for enrolled nurses in NSW.

In 2018, it was reported that over 2,000 additional full-time enrolled nurses would be required over the year to meet demand in the health care sector in NSW. There have been over 950 online job postings for enrolled nurses in NSW over the twelve months through to October 2018.

Example of TAFE NSW courses aligned to:

- Enrolled nurse: Diploma of Nursing (HLT54115)

Note: Percentage represents the portion of job vacancies that remained unfilled six weeks after being advertised.

This means that employers are unable to fill, or have considerable difficulty, filling vacancies in these job roles.

WHAT SKILLS ARE EMPLOYERS DEMANDING MOST FOR THESE WORKERS?

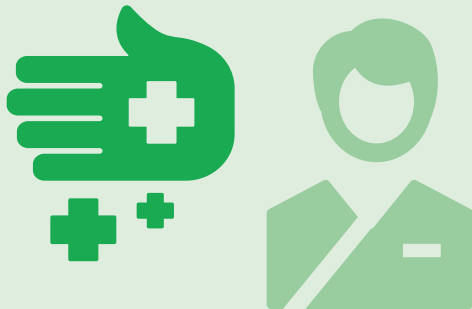
ENROLLED NURSES	PERSONAL CARE ASSISTANTS	RETAIL PHARMACISTS	FITNESS INSTRUCTORS	DENTAL ASSISTANTS	OH&S ADVISERS
Midwifery	Home Care	Customer Service	CPR	Infection Control	Teamwork/ Collaboration
Teamwork/ Collaboration	Meal Preparation	Teamwork/ Collaboration	Group Fitness	Dentistry	Workers Compensation
Patient Care	CPR	Dispensing Medication	Customer Service	Administrative Support	Project Management
Care Planning	Teamwork/ Collaboration	Chemistry	Teamwork/ Collaboration	Patient Care	Stakeholder Management
Mental Health	ADLs (Activities of Daily Living) Assistance	Patient Care	Yoga	Teamwork/ Collaboration	Rehabilitation

SELECT EMPLOYERS IN THE INDUSTRY

GV Health YMCA PENINSULA HEALTH
 HEALTHSCOPE LIMITED Chemist Warehouse Healthbuzz
 MATER HEALTH
 NORTH SHORE NURSES **Australian Government**
NEW SOUTH WALES GOVERNMENT
 UNITINGCARE AUSTRALIA **AUSTRALIAN UNITY LTD** MERCY HEALTH
 ANGLICARE
 ST JOHN OF GOD HEALTH CARE GROUP SERVICES

Note: These employers have been selected based on their job advertisement activity in Australia over a 12-month period to October 2018.

PHARMACY SECTOR



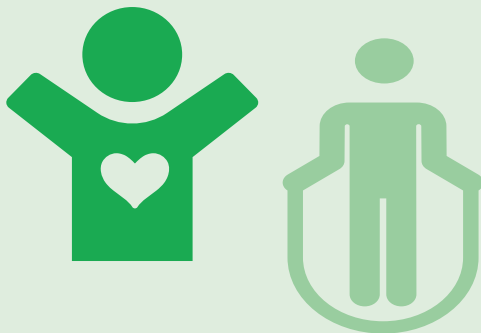
Employment in the **PHARMACY TECHNICIAN** occupation is expected to increase by almost 10% over the next three years in NSW, growing by more than 220 workers.

Over the last 12 months, there have been over 700 job advertisements for **PHARMACY SALES ASSISTANTS** in Australia. Over the next three years, employment in the pharmacy sales assistant occupation is forecast to increase by around 570 people in NSW.

Examples of TAFE NSW courses aligned to:

- Pharmacy technician: CIV in Hospital/Health Services Pharmacy Support (HLT47115)
- Pharmacy assistant: CIV in Community Pharmacy (SIR40116), CIV in Community Pharmacy Dispensary (SIR40216)

FITNESS SECTOR



Growth in the **FITNESS** sector has been driven by a rising health consciousness in Australia, high obesity rates, and growth in discretionary incomes.

Over the last 12 months, there have been over 1,220 online job postings for **FITNESS INSTRUCTORS** in Australia. Over the next three years, an additional 1,460 people are forecast to be employed as fitness instructors in NSW.

Examples of TAFE NSW courses aligned to:

- Fitness instructor: CIV in Fitness (SIS40215), CIII in Fitness (SIS30315), Statement of Attainment in Water Fitness

TELEHEALTH SERVICES



TELEHEALTH is being increasingly utilised to support the delivery of patient-centred care when and where it is needed. Utilising tools such as videoconferencing and wearable technologies, Telehealth allows health care services to be delivered over a distance.

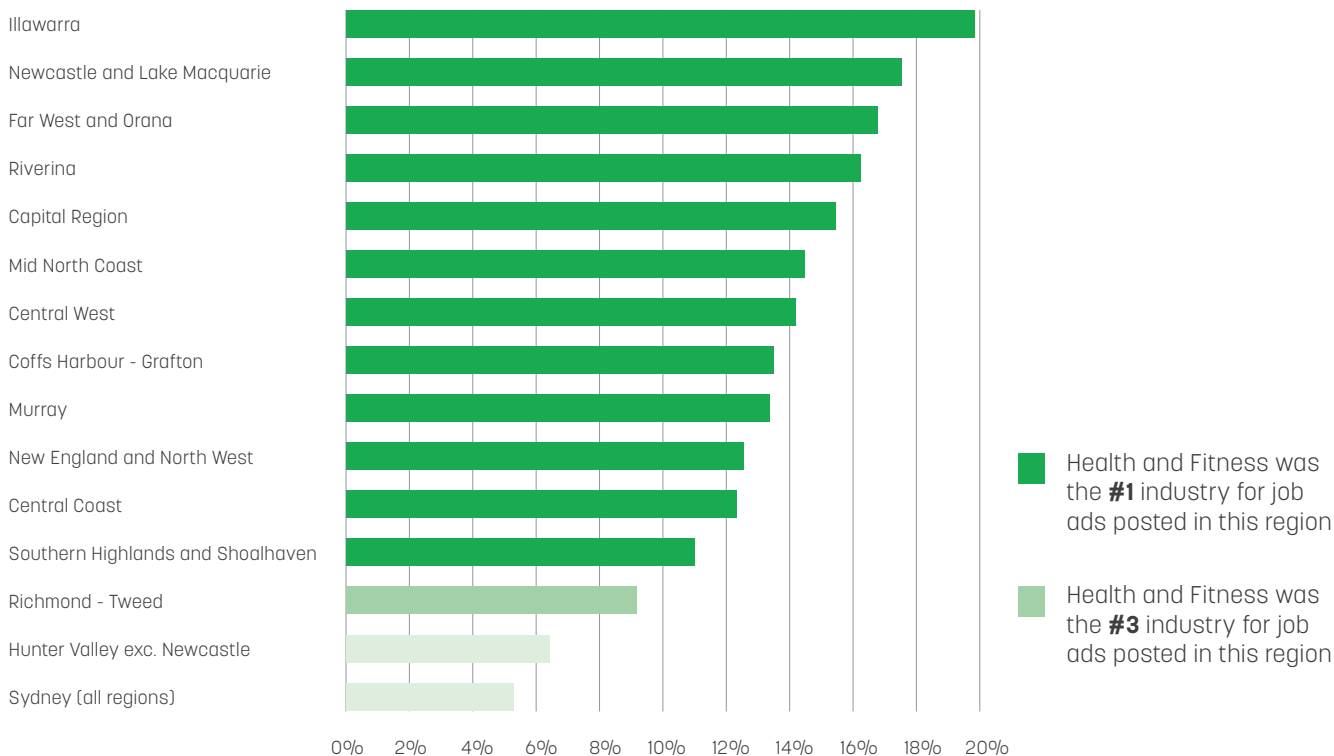
Over the last 12 months, skills in telehealth were requested in over 450 online job postings in Australia.

Examples of TAFE NSW courses aligned to:


- Medical administration assistant: CIII in Health Administration (HLT37315), CIII in Business Administration (Medical) (BSB31115), Statement of Attainment in Medical Record Coding, Statement of Attainment in Medical Terminology

DO JOB ADS IN THE HEALTH AND FITNESS INDUSTRY ACCOUNT FOR MANY OF THE JOBS ADVERTISED IN MY REGION?

Health and Fitness jobs as % of all jobs in region




REGISTERED NURSE



REGISTERED NURSE was the most or second most advertised occupation in the health and fitness industry across all regions apart from the Richmond - Tweed. Registered nurse was also the most advertised occupation overall in the Illawarra, Newcastle and Lake Macquarie, Far West and Orana, Riverina, and Central West regions.

ILLAWARRA AND NEWCASTLE AND LAKE MACQUARIE



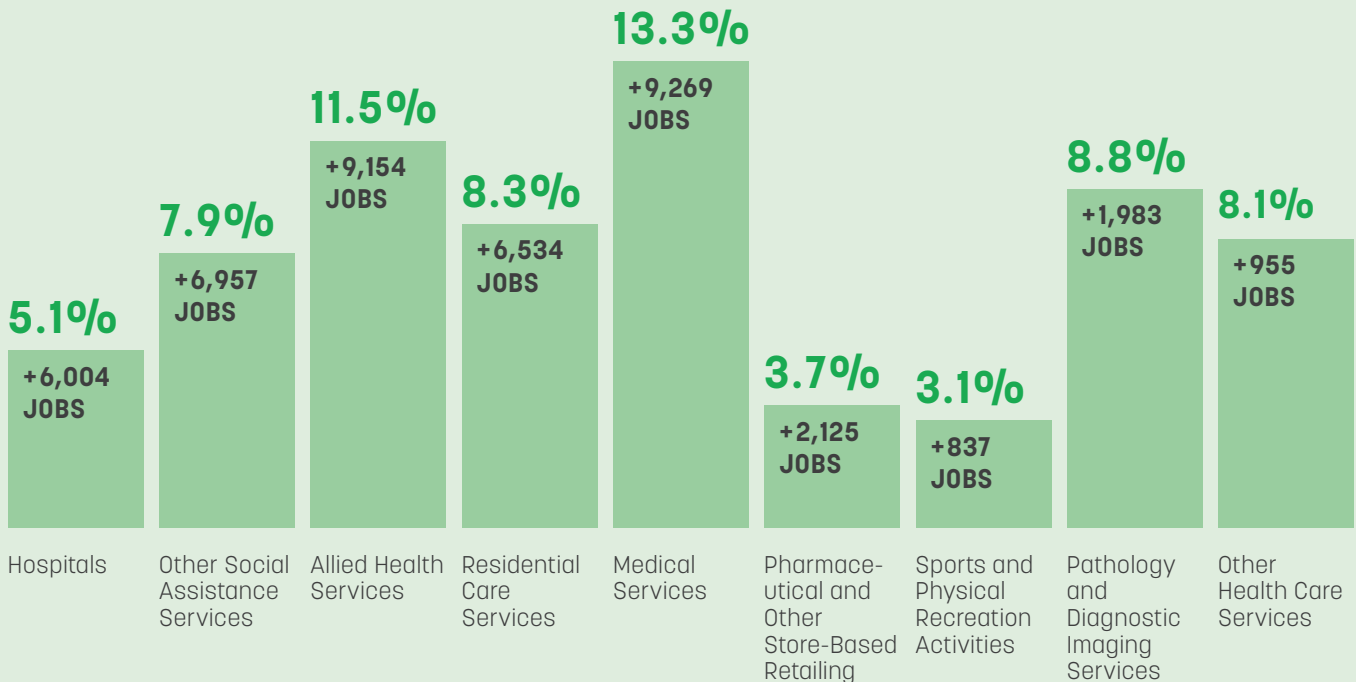
In both the regions the top three most advertised occupations in this industry area were 1) REGISTERED NURSE 2) ENROLLED NURSE 3) PERSONAL CARE ASSISTANT. In the Illawarra region, these three occupations accounted for over 8% of all jobs advertised.

DID YOU KNOW...

Completing the **Diploma of Nursing** (HLT54115) at TAFE NSW doesn't only open up opportunities in enrolled nursing, it can also be your pathway into a career as a registered nurse. With credit transfer options available at some universities in Australia, you can study a bachelor degree in nursing and gain credit for your Diploma, in some circumstances this could mean a year off your study time.

Which sectors are likely to have the **fastest employment growth** in NSW over the next three years?

Forecast Employment Change for Growth Sectors [2018-2021]



Note: The chart above ranks the sectors by largest to smallest (left to right) employing sectors in 2018. Percentages reflect the forecast employment change between 2018 and 2021. The forecast number of additional jobs over this period has also been provided for each sector.

Sources: Industry employment forecast, job advertisement, top skills, and employer data have been provided by TAFE Strategy. Employment forecast data was sourced from Deloitte Access Economics in February 2017. All job advertisement data was sourced from the Burning Glass Technologies' Labor Insight™ Real-time Labor Market Information tool and is based on online job postings over a twelve-month period to October 2018 unless stated otherwise. Average salary data has been sourced from the Commonwealth Government's JobOutlook website unless stated otherwise. Skills shortage data has been sourced from the Commonwealth Department of Jobs and Small Business and the percentage of jobs filled represents 2017 survey results. Information on the demand for enrolled nurses has been sourced from the ABC news article *NSW needs nurses as 'catastrophic' shortage predicted to affect patient care*.