



Diploma of Finance and Mortgage Broking Management

FNS50315

- Nationally Recognised Training
- VET Student Loans Available
- Non Government Subsidised

DURATION 12 Weeks	ATTENDANCE Variable	DELIVERY Combination	START DATE Enquire Now
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LOCATION
Bankstown
500 Chapel Road, Bankstown

STUDY COMMITMENT
12 Hours Per Week

How much time on average each week you will need to commit to successfully complete this course.

Hours include class attendance/participation, directed study, and any required work placements.

You may also need to do additional hours of self-directed study.

Studying with TAFE NSW


With over 25,000 industry connections*, teachers experienced in the latest industry trends plus state-of-the-art facilities, it's easy to see why TAFE NSW is Australia's largest training provider. Want even more reasons to study with us?

*TAFE NSW current employer database as of May 2017



85.9%
EMPLOYER SATISFACTION

NSW EMPLOYERS ARE VERY SATISFIED WITH THE QUALITY OF THE NATIONALLY RECOGNISED TRAINING WE DELIVER*




83%
GRADUATE SATISFACTION

TAFE NSW ENJOYS A RATING WELL ABOVE THE NATIONAL AVERAGE FOR THE OVERALL QUALITY OF TRAINING#



80%
OF GROWTH AREAS COVERED

WE OFFER TRAINING IN 80% OF THE OCCUPATIONS PREDICTED TO HAVE THE GREATEST GROWTH OVER THE NEXT 5 YEARS^



93%
WOULD RECOMMEND TAFE NSW

AS A TRAINING PROVIDER - NATIONAL VET AVERAGE 90%**

Source: ^ employment.gov.au, * Graduate Satisfaction Survey - Undergraduate [Quality Indicators of Teaching and Learning (QILT) - Course Experience Questionnaire 2017-2018]. * NCVET, Survey of Employers' Use and Views of the VET System, 2017. ** VET - NCVET Graduate Outcomes Survey 2018

OVERVIEW

The nationally accredited Diploma of Finance and Mortgage Broking Management enables you to invest in your career and move into leadership positions such as mortgage broking manager. Advance your finance skills as you help others reach their dream of homeownership.

LEARN NEW SKILLS

Through a mix of theory and practical coursework, learn to:

- Assess clients' needs and build relationships
- Present broking options
- Prepare loan applications
- Implement complex loan structures

DEVELOP YOUR TALENT

Develop the attributes to help you get ahead:

- Autonomy
- Supervisory skills
- The ability to display initiative and judgement in completing activities
- An interest in the financial services industry
- Reliability
- Strong communication skills

ACHIEVE YOUR GOALS

Completing this course provides you with:

- Opportunities for higher-level employment
- A pathway to a degree

Career opportunities:

- Mortgage broking manager
- Insurance broker
- Mortgage broker
- Finance broker
- Insurance broking manager

GROW YOUR CAREER

Take your career further with the:

- Bachelor of Applied Commerce
- Certificate IV in Accounting and Bookkeeping

ENTRY REQUIREMENTS

When you study with TAFE NSW, we want you to succeed. Entry requirements allow us to make sure that you have the right pre-existing knowledge and skills to achieve your chosen qualification. You will need to provide evidence that you meet the requirements listed in this section.

ENTRY REQUIREMENTS

There are no entry requirements for this qualification. You can enrol now.

IS THIS COURSE RIGHT FOR YOU?

To be prepared for this course, we recommend that you have:

- A Certificate IV in Finance and Mortgage Broking, or equivalent
- Have completed Year 12 of high school or equivalent
- Competency with numbers, banking and financial services

If you need help preparing for study, contact us about your options.

ADDITIONAL REQUIREMENTS

With 130 locations across the state, TAFE NSW tailors qualifications to meet the needs of the local community and specific student groups (like apprentices, fast-tracked and online students). To make sure this course is the right fit for you, we will need you to demonstrate that you can meet the additional requirements below.

To be enrolled in this course, you need to be able to provide the following evidence:

- Completion of CIV in Finance & Mortgage Broking FNS40810 OR FNS40811 OR FNS40815. If you have completed the CIV with a training organisation other than TAFE, you will need to provide a certified copy by a JP of your transcript and certificate as evidence. A teacher will then assess the units you have completed in your CIV in Finance & Mortgage Broking and advise you of the units required to be completed in the Diploma of Finance and Mortgage Broking Management.

OTHER COURSE INFORMATION

INFORMATION SESSIONS

To find out more about this course, meet our teachers and receive information about enrolment and next steps, attend an information session.

Date	Time	Location
Tuesday, 22nd June 2021	11:00am to 12:00pm	TAFE NSW Bankstown, Block J, Level 3, Room J3.36

Tuesday, 22nd June 2021 | 5:00pm to 6:00pm | TAFE NSW Bankstown, Block J, Level 3, Room J3.36

STUDY COMMITMENT

This is a flexible, blended delivery course. You will need to attend approximately 7 hours of class, 2 days a week, for 12 weeks. As well as the in-class component, you will need to complete approximately 5 hours of other study per week.

You may also be required to complete approximately 10 hours of additional study each week outside of class hours, including online Moodle reading, research, and assessment preparation.

This is a Blended course via an online learning platform (moodle) and weekly virtual sessions with a teacher. Students have a choice to attend the virtual session on a Monday (day) OR Wednesday (night).

IS THIS COURSE RIGHT FOR YOU?

This course offering is designed for people who:

- have completed the Certificate IV in Finance and Mortgage Broking who are seeking to upgrade their qualification to the Diploma of Finance & Mortgage Broking Management. Job outcomes include working as a mortgage broker in an existing business, as a franchisee or independent broker.
- A weekly session runs every Thursday from 9:30am to 2:30pm (connected via Microsoft Teams). Additional tutorial support is provided every Tuesday night from 6:00pm to 9:00pm.

We offer student services and study support to ensure you can achieve your goals. Learn about TAFE NSW [Student Services](#)

As a TAFE NSW student in this course, you will have access to:

- LinkedIn Learning (formerly Lynda.com)
- Smarthinking - after hours online study support service
- Easy computing online short courses
- Access to local TAFE libraries
- Accessibility and Disability Support Services
- Access to Read&Write learning support software at TAFE and at home

ATTENDANCE

The way you learn may change during your enrolment to ensure the best learning experience or to keep you safe as

COVID-19 restrictions change, and some of our face to face classes may change to online or virtual classroom learning. Also, to ensure that we keep you safe while studying, we may modify our face to face classes to meet physical distancing requirements and increased cleaning on campus. If work placement and the demonstration of practical skills are requirements of your course, there may be a modification or delay in the planned timeframe due to COVID-19 impacts. Be assured, we'll keep you informed every step of the way.

This course is currently scheduled on Mondays from 9:30am to 1:00pm and Wednesdays from 6:00pm to 9:00pm. This timetable may change and will be confirmed by your teacher.

FEE DETAILS

NON-SUBSIDISED PRICE

FULL FEE
\$2,890.00

PAYMENT OPTIONS AND ASSISTANCE

This course is approved for a Commonwealth VET Student Loan (VSL). If you meet the VSL eligibility and academic suitability requirements, you are able to apply to the Commonwealth for a loan to cover all or part of your course fee. We will ask you whether you would like to apply for a VET Student Loan when you enrol and advise you of the process.

Find out more about [VET Student Loans](#)

Direct payment by Unit of Study instalments is available for this course.

The Units of Study and associated fees for this course are detailed below. Fees are charged on the census day for each Unit of Study. To secure a loan for part or all of your course, you must be eligible and submit a valid application to the Commonwealth for a VET Student Loan. You may withdraw prior to the census date without incurring a fee.

To complete your VET Student Loan application, you will need to provide:

- Your Tax File Number (TFN). If you don't have a TFN, [click here](#) for information on how to apply for one. You can complete your loan application with a Certificate of Application for a TFN, but must provide your TFN as soon as it is issued. If you don't provide your TFN before your first census day, you will need to pay the tuition fees for that unit of study.
- Your Commonwealth Higher Education Student Support Number (CHESSN). If you have previously accessed a loan via the Higher Education Loan Program (HELP), either at TAFE or university, you will already have a CHESSN. You must use the same CHESSN whenever you access a student loan. If you don't have CHESSN, we will allocate one on your behalf.

To be eligible for a VET Student Loan, you will need to be assessed as academically suitable to undertake high level VET study. You will need to provide:

- A copy of your Australian Year 12 Certificate; OR
- A copy of a certificate showing that you have been awarded a qualification at level 4 or above in the Australian Qualifications Framework (where the language of instruction was English). If you previously completed a Certificate IV or higher qualification at TAFE NSW, just let us know where and when you studied in your application; OR
- Display competence at Exit Level 3 in the Australian Core Skills Framework in both reading and numeracy through an approved Language, Literacy and Numeracy test. We will let you know if this is required once you apply.

If you intend to apply for a VET Student Loan, it's important you know your [student obligations](#).

READ BEFORE YOU ENROL

Learn about TAFE NSW [Fees](#)

Learn about TAFE NSW [Payment/Funding](#)

RECOGNITION

Recognition is a process of acknowledging previously completed qualifications, skills, knowledge or experience relevant

to your course. This may reduce the amount of learning required, reduce your course fees and allow you to achieve your qualification faster.

Learn about Recognition at TAFE NSW [Recognition](#)

HOW TO ENROL

Enrolments for this course have now closed.

[Enquire now](#) and we will contact you when enrolments open. Visit our [Online Courses](#) to view our range of study options that you can start anytime.

UNITS

UNIT CODE	UNIT DESCRIPTION
BSBRSK401	Identify risk and apply risk management processes
FNSCUS501	Develop and nurture relationships with clients, other professionals and third party referrers
FNSFMB401	Prepare loan application on behalf of finance or mortgage broking clients
FNSFMB402	Identify client needs for broking services
FNSFMB403	Present broking options to client
FNSFMB502	Identify and develop broking options for clients with complex needs
FNSFMB503	Present broking options to client with complex needs
FNSFMB504	Implement complex loan structures
FNSFMK505	Comply with financial services regulation and industry codes of practice
FNSINC401	Apply principles of professional practice to work in the financial services industry
FNSASIC301	Establish client relationship and analyse needs
FNSASIC302	Develop, present and negotiate client solutions
FNSFMB501	Settle applications and loan arrangements in the finance and mortgage broking industry
FNSRSK501	Undertake risk identification
FNSRSK502	Assess risks

NEXT STEPS

Need more information? Call our customer support team on 131 601 or [submit an enquiry](#)