



TAFE NSW

CERTIFICATE IV IN FINANCE AND MORTGAGE BROKING

COURSE CODE:

FNS40820

WHY CHOOSE TAFE NSW?



Opens career doors. Our industry relationships lead many students directly into work with a range of employers including agencies, studios, galleries and fashion houses.



Global prospects. TAFE NSW graduates possess the technical knowledge, creative-thinking and specialised skills that are highly sought after by employers around the world.



State-of-the-art facilities. Purpose-built creative studios and industry standard software mean you will master the same tools of the trade as leading professionals.



Industry exposure. TAFE NSW partners with industry to provide you with hands-on experience through networking, sponsor programs, competitions, talks, lectures and other creative industry events.



Recognised and respected. TAFE NSW has built its reputation on delivering trusted, industry aligned and nationally recognised training for over 130 years.

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QUALIFICATION

Certificate IV in Finance and Mortgage Broking

TRAINING PACKAGE ENTRY REQUIREMENTS:**ENTRY REQUIREMENTS**

There are no entry requirements for this qualification. You can enrol now.

Traineeship

TAFE NSW also offers the Certificate IV in Finance and Mortgage Broking as a traineeship. To be eligible to enrol as a trainee you must:

- Be employed in the broking industry as this course is delivered in the workplace
- Have a signed traineeship contract

Thinking about a traineeship? Enquire today.

LICENSING REQUIREMENTS

Although not compulsory, you can apply for your credit licensing with the Australian Securities and Investments Commission (ASIC) when you successfully complete this course. For more information, visit the [ASIC website](#).

IS THIS COURSE RIGHT FOR YOU

To be prepared for this course, we recommend that you have:

- Good communication skills
- Excellent customer service skills and the ability to communicate effectively
- Confidence in maintaining stakeholder and customer relationships
- The ability to problem solve and make decisions
- Language, Literacy and Numeracy (LLN) at a Year 10 high school level

To set you up for study success and ensure your skills match the demands of your course, TAFE NSW offers you a free Language, Literacy and Numeracy (LLN) assessment. This assessment helps us to work with you to understand your individual study needs, to direct you to the right course for you and to give you the [personalised support](#) you need to succeed.

If you need help preparing for study, contact us about your options.



- **Traineeship Allowed**
- **Combination,
Virtual classroom
off campus**
- **Full Time, Part Time**

OVERVIEW

The nationally accredited Certificate IV in Finance and Mortgage Broking allows you to help people achieve their dream of owning a home. Work as a finance or mortgage broker in a dynamic industry and develop trusting relationships with clients, third-party referrers, and lenders.

LEARN NEW SKILLS

Through a mix of theory and practical course work, learn to:

- Develop and maintain professional relationships

- Prepare loan applications
- Identify client needs
- Promote financial products and services
- Comply with financial services regulation and industry codes of practice

DEVELOP YOUR TALENT

Develop the attributes to help you get ahead:

- An interest in personal and business lending
- An honest and reliable nature
- Strong decision-making and problem-solving abilities
- The ability to listen and understand client and stakeholder needs

ACHIEVE YOUR GOALS

Completing this course provides you with:

- An enhanced understanding of the financial services industry
- Strong communication and relationship building skills
- A nationally recognised qualification at Certificate IV level
- A strong pathway to continue your study and enhance your career opportunities

Career opportunities:

- Mortgage broker
- Loan writer
- Para-broker (back-office support)
- Independent mortgage broker
- Call centre staff

GROW YOUR CAREER

Take your career further with the:

- Diploma of Finance and Mortgage Broking

CAMPUS	STUDY MODE	START DATE	DURATION	MAX FEE IF ELIGIBLE FOR SUBSIDY	HOURS PER WEEK
Any Location (Mon, Wed and Fri all day classes)	Full Time, Virtual classroom off campus	18 Jul 2022	18 weeks	\$2,310.00	15
Any Location (Mon/Wed/Fri Day)	Full Time, Virtual classroom off campus	10 Oct 2022	18 weeks	\$2,310.00	15
Any Location (Tue and Thu evening classes)	Part Time, Virtual classroom off campus	18 Jul 2022	36 weeks	\$2,310.00	7

Bankstown	Full Time, Combination	18 Jul 2022	18 weeks	\$2,310.00	15
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